

# THE NEW SCIENCE OF STRATEGY EXECUTION



# Balance Scorecard & Performance Management

#### INTRODUCTION

It's widely recognized that a solid strategy is crucial for steering an organization towards success. Equally important is the fact that even the most brilliant strategy needs effective execution to be truly valuable. This course represents the newest advancement in the collaborative strategy execution training offered by Kazi and Head Hunters International. Together, they have been empowering organizations with the expertise and resources to craft and implement effective strategies for more than ten years. Positive By focusing on Impact, partnership will explore strategy design and execution with the goal of creating lasting social and economic value.



16-17 JULY 2024



FOUR POINT, SHERATON, KIGALI RWANDA





RWANDA IS A VISA FREE COUNTRY

https://qrfy.io/r/Nsjus-7uiq

SCAN QR CODE

# **Course Objectives**

This transformative course is meticulously crafted to empower participants with the essential knowledge, cutting-edge tools, and solid foundations required to actualize gamechanging strategies for organizations. Upon completion of the course, participants will:

- 1. Be empowered to provide organizations with the expertise and resources to craft powerful and effective strategies.
- 2. Focus on creating Positive Impact by generating lasting social and economic value through strategy development and implementation.
- 3. Provide a comprehensive perspective on creating meaningful and enduring outcomes through strategy execution.

# **Who Should Attend**

- Chief Executive Officers
- Managing Directors
- Chief Finance Officers
- Members of Boards
- Heads of Departments
- Human Resource Managers
- Strategic Planning Teams
- Managers

# **CONTACT US**





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# TRAINING PROGRAM

### **PROPOSED DAY 1 PROGRAM**

TIME	CONTENT
08.55hrs - 09.05hrs	Course Introduction
0905hrs – 1205hrs	Module 1: Developing the Strategy  Affirm vision, mission and values  Perform Strategic Analysis  Define Strategic Shifts and Value Proposition  Strategy Formulation Overview and Applying the Process
1205hrs-1400hrs	<ul> <li>Module 2: Translating the Strategy</li> <li>Translating the Strategy Overview</li> <li>Defining strategic objectives and build strategy map</li> <li>Defining strategic measures and targets</li> <li>Defining Strategic initiatives and Applying the Process</li> </ul>
1400hrs-1600hrs	Module 3: Linking Strategy to Operations  Modelling using drivers  Using process management to operationalize the strategy  Monitoring operational performance with Dashboards  Linking Financial Planning

## **PROPOSED DAY 2 PROGRAM**

TIME	CONTENT
0800hrs-1100hrs	Module 4: Aligning the Organization  • Align Business Units  • Align Support Units
1100hrs-1300hrs	Module 5: Aligning the People  • Change Management • Aligning the People
1400hrs-1600hrs	Module 6: Monitor and Learn  Analyze the progress of the strategy  Conduct strategy review meetings
1600hrs-1700hrs	Module 7: Test and Adapt  • Test robustness of the strategy



# **SUMMARY OF ANDREW'S PROFILE**

The Managing Director of Head Hunters International, Andrew, possesses extensive experience from his tenure in senior management roles at organizations such as the former Department of Taxes, Rio Tinto, Cargill, Zimbabwe Revenue Authority, Stanbic Bank, and Tetrad Bank. Now at the helm of Head Hunters International Consulting Services, he manages operations across Botswana (Best Combination Management Consultancy), South Africa (partner in Hutech International), Namibia (ASCA Pvt Ltd), Rwanda, and Ghana. Andrew is also a key founder and Board Chair of Edan Medical and Edan Laboratories. His career spans significant contributions to both the public and private sectors, focusing on turnaround strategic planning and strategy execution underpinned by value-based management and action research. His dedication to unlocking organizational value through effective leadership collaboration is evident in his work. Certified in Results Based Management by the Government of Zimbabwe and the ILO, Andrew is also among the first 8 practitioners globally to be Advanced Balanced Score Card certified by The Palladium Group and Harvard Business School

# **PROFFESSIONAL CERTIFICATES**

- Bachelor Of Business Studies Honors degree University of Zimbabwe
- Master's Degree in Business Administration University of Zimbabwe
- Intermediate and Higher Diploma in Human Resources Management IPMZ
- Higher Diploma in Human Resources Management IPMZ
- Balanced Score Card Certificate Harvard Business School (USA)
- Advanced Balanced Score Card certificate Harvard Business School (USA)
- Doctor of Business Administration (DBA) Binary University (Malaysia)